

# A U S T I N C O A D C O U N C I L

## AGENDA



Thursday, January 11, 2007

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### Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

ITEM No 39

**Subject** Authorize award and execution of a 12-month requirements supply contract with MOTOROLA, INC , Carrollton, TX, for Motorola two-way radio parts and accessories in an estimated amount not to exceed \$280,000, with four 12-month extension options in an estimated amount not to exceed \$280,000 per extension option, for a total estimated contract amount not to exceed \$1,400,000

**Amount and Source of Funding** Funding in the amount of \$210,000 is available in the Fiscal Year 2006-2007 Operating Budget of the Communications and Technology Management Department Funding for the remaining three months of the original contract period and extension options is contingent upon available funding in future budgets

**Fiscal Note** There is no unanticipated fiscal impact A fiscal note is not required

**Additional Backup  
Material**

(click to open)

**D Motorola\_Bid\_Tab  
011107**

**For More Information** Barbara McConnell, Buyer1/972-4009

**Purchasing Language** Lowest bid of four bids received

**MBE/WBE** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified, therefore, no goals were established for this solicitation

This contract is for Motorola two-way radio repair and replacement parts and accessories for the Wireless Communication Services Division The inventory purchased through this contract supports Public Safety operations with original equipment manufacturer parts and accessories for use on the City's Regional Radio System (RRS), Mobile Data system, and other radio telecommunication systems This contract also supplies items that have a finite life expectancy, such as portable radio batteries This contract is vitally important to the operations of the City's Public Safety and Public Service departments utilizing the RRS, Mobile Data, and Conventional Radio systems

MBE/WBE solicited 4/1 MBE/WBE bid 0/0

**PRICE ANALYSIS** a Adequate competition b One hundred and fifty-nine notices were sent including four MBEs and one WBE Seven solicitations were issued Four bids were received with no response from MBEs/WBE c The pricing offered is the same rate from the last contract award in July 2005

**APPROVAL JUSTIFICATION** a Lowest Bid b The Purchasing Office concurs with Communication and Technology Management's recommended award c Advertised in the Austin American-Statesman and on the Internet

**BID TABULATION**

Motorola Two-Way Radio Parts & Accessories

IFB No BM06100029

(Annual Budget \$280,000)

**VENDOR**

**DISCOUNT OFF MOTOROLA LIST PRICE**

**CATALOG NUMBER 6880360A53**

**MOTOROLA, INC**  
**Carrollton, TX**

**31%**

Visions of Video  
Northridge, CA

30.5%

First Communications  
Tallahassee, FL

26.1%

Holzberg Communications  
Totowa, NJ

26%

Award shall be made to vendor with the highest percentage off of the manufacturer's list price  
The discount shall remain firm throughout the life of the contract

A bid tabulation is on file in the Purchasing Office